



XUZHOU HENGXIN FINANCIAL LEASING CO., LTD.
徐州恒鑫金融租赁股份有限公司

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徐州恒鑫金融租赁股份有限公司

XUZHOU HENGXIN FINANCIAL LEASING CO., LTD.

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XUZHOU HENGXIN FINANCIAL LEASING

CONTENTS 目录 ▶

04	公司简介	Company Profile
08	公司愿景	Vision
10	战略规划	Strategic Planning
12	业务布局	Business Layout
•	新能源租赁业务	New Energy Leasing
•	智慧交通租赁业务	Smart Commute Leasing
•	机电装备租赁业务	Electromechanical Equipment Leasing
•	综合租赁业务	Comprehensive Leasing
22	核心优势	Core Advantages
24	组织架构	Organizational Structure
28	股东介绍	Introduction of Shareholders
32	未来展望	Future Outlook

COMPANY PROFILE

公司简介

徐州恒鑫金融租赁股份有限公司（简称“恒鑫金融租赁”）是由协鑫智慧能源（苏州）有限公司作为主发起人，协同徐工集团工程机械有限公司、徐州市国盛投资控股有限公司向中国银监会申请设立的金融租赁公司，注册资本 15 亿元人民币，是一家由中国银监会同意批准筹建，首家以清洁能源企业作为主发起人设立的金融租赁公司。

恒鑫金融租赁的公司愿景是“成为卓越的绿色金融租赁公司”，以“助推绿色产业发展、促进传统产业转型升级”为企业使命，以“价值引领、竞争驱动、协同一家”为核心价值观，坚持“产租结合、以租促产、产租联动、跨越发展”的经营理念，致力于将公司打造成为专业化的金融租赁公司。



XUZHOU HENGXIN FINANCIAL LEASING

COMPANY PROFILE

Approved by the China Banking Regulatory Commission, Xuzhou Hengxin Financial Leasing Co., Ltd. (Hengxin Financial Leasing) is a financial leasing company jointly established by GCL Intelligent Energy (Suzhou) Holdings Co., Ltd. as principal sponsor, Xugong Group Construction Machinery Co., Ltd. and Xuzhou Guosheng Investment Holding Co., Ltd. It has a registered capital of RMB1.5 billion, the first financial leasing company with clean power enterprise as the main initiator.

Our vision is to become a distinguished green financial leasing company and we regard boosting the green industry development and promote the transformation and upgrading of traditional industries as our mission. Based on the core values of "Value-Oriented, Competition-Motivation, and Work Like a Family", adhering to the business philosophy of "To combine industry and leasing, to promote industry by leasing, to realize leaping development by interaction between industry and leasing", we aim to become a professional financial leasing company.

VISION

公司愿景 ▾

成为卓越的绿色金融租赁公司

To become a distinguished green financial leasing company

STRATEGIC PLANNING

战略规划

以“服务国家战略新兴产业，支持实体经济转型发展，创新租赁服务业务模式”为理念，不断推动产融结合，以金融租赁助力产业发展，以产业进步推动金融租赁产品创新。

依托股东产业优势，聚焦“绿色租赁、智慧租赁、科技租赁”，创新发展新能源、智慧交通、机电装备三大业务领域，积极布局市政建设、教育医疗等民生工程领域。

With the concept of "To serve national strategic emerging industries and support the transformation development of real economy, innovate financial leasing business model", we promote integration of industry and finance, to support industrial development with financial leasing and propel innovation of financial leasing products with industrial progress.

Relying on industrial advantages of our shareholders, we focus on "Green, Smart and Science & Technology" leasing services. We uphold creative development featuring new energy, smart commute, and electromechanical equipment. We also expand our business in municipal construction, education, health care and other livelihood projects.

◆做强供应链金融，拓展消费金融

深耕供应链金融，积极布局绿色能源消费金融；

◆立足国内市场，开发国际市场

依托股东全球产业布局，积极拓展海外金融服务；

◆做专绿色金融租赁服务，多元发展综合金融服务

依托产业优势，整合行业资源，打造金融服务综合运营平台。

Enhance supply chain finance, expand consumer finance

Enhance services in supply chain and devise consumer finance in green energy;

Based on the domestic market, developing the international market

Actively develop overseas financial services relying on shareholders' global industrial layout;

Diversify comprehensive financial services while focusing on green financial leasing services

Integrate industry resources to create a comprehensive financial services operation platform relying on our industrial advantages.



机电装备租赁业务
ELECTROMECHANICAL EQUIPMENT LEASING



新能源租赁业务
NEW ENERGY LEASING



综合租赁业务
COMPREHENSIVE LEASING



智慧交通租赁业务
SMART COMMUTE LEASING

BUSINESS LAYOUT

业务布局 ◀

NEW ENERGY LEASING

新能源租赁业务 ❖

依托协鑫集团在绿色能源领域全产业链布局的优势，做绿色能源领域全产业链升级的参与者与价值创造者。重点支持光伏发电、风能发电、水电、LNG、生物质能、节能环保、页岩气等领域。

Based on the advantage of GCL in the whole industrial chain layout of green power field, we aim to be the participator and value creator of the upgrade of the whole industrial chain in green power field. It is mainly supporting for photovoltaic power generation, wind power, hydropower, LNG, biomass energy, energy conservation and environmental protection, shale gas, etc.





SMART COMMUTE LEASING

智慧交通租赁业务 ❖

重点支持新能源汽车、充电桩、立体停车库等智慧交通业务，发展智能汽车，提升城市交通智慧水平，为改善人们出行方式而努力。

It is mainly supporting for smart commute business involving new energy vehicles, charging posts, multi-layer garage, etc. We will provide services for the development of intelligent cars, aiming to enhance the smart level of city traffic and improve the way people travel and work.

ELECTROMECHANICAL EQUIPMENT LEASING

机电装备租赁业务

紧跟国家“一带一路”发展战略，抓住机电装备行业的结构性调整机会。重点支持工程机械、智能机器人、数控机床、海工设备等高端装备业。

We keep up with national development strategy of “the Belt and Road Initiative” and seize the structural adjustment opportunities of electromechanical equipment industry. It is mainly supporting for engineering machinery, intelligent robots, CNC machine tools, marine equipment and other high-end equipment industry.



COMPREHENSIVE LEASING

综合租赁业务 ❖

补充传统金融服务缺位，优化地区经济发展模式，以融资租赁服务推动区域经济转型发展。重点支持市政建设、教育医疗等民生工程。

Replenish the vacancy of traditional financial service, optimize the development mode of region economy, and promote transformation development of region economy based on financial leasing service. It is mainly supporting for municipal construction, education, health care and other livelihood projects.





CORE ADVANTAGES

核心优势 ◉

恒鑫金融租赁依托强大的股东产业背景、网络资源、人才技术力量，在资产管理和风险管理等方面具有专业化优势。

Relying on shareholders' powerful industrial background, network resource, personnel and technical resources, we have professional advantages in asset management and risk management etc.

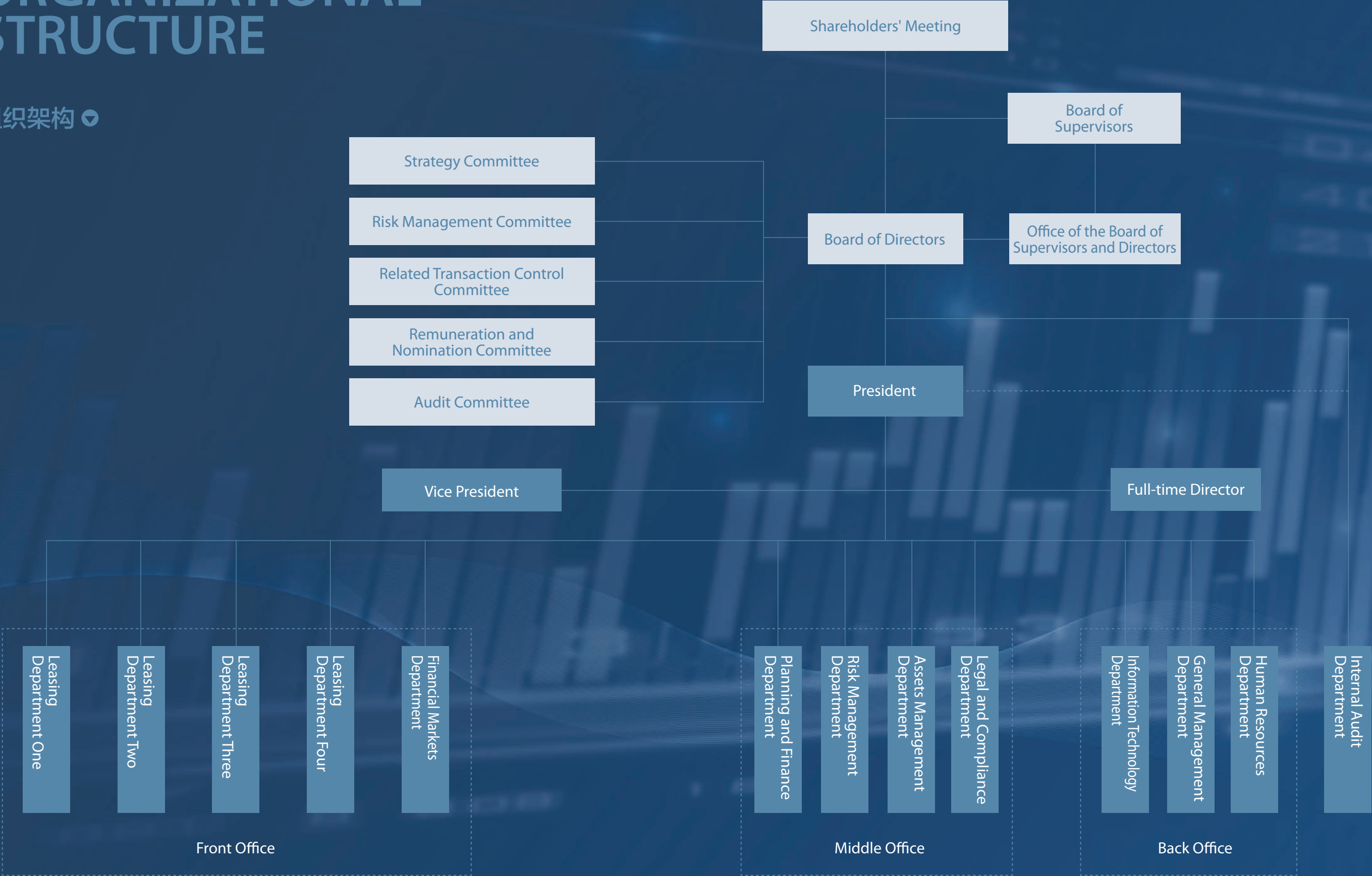
ORGANIZATIONAL STRUCTURE

组织架构



ORGANIZATIONAL STRUCTURE

组织架构 ▼



INTRODUCTION OF SHAREHOLDERS

股东介绍 ◀

协鑫智慧能源（苏州）有限公司

协鑫智慧能源（苏州）有限公司（以下简称协鑫智慧能源）为协鑫集团旗下企业。

协鑫集团是一家以清洁能源、新能源及相关产业为主的国际化综合性能源集团，是全球领先的光伏材料制造商及新能源开发与运营商，并通过拓展能源互联网、智慧交通等创新业务加速布局能源服务产业。

协鑫智慧能源专注于清洁能源项目的开发、投资和运营管理；在为用户提供电、热、冷等能源产品的同时稳步涉足能源服务领域，并为用户提供能源智能管控、需求侧管理等服务。

徐工集团工程机械有限公司

徐工集团工程机械有限公司成立于 2002 年，是徐州工程机械集团有限公司（以下简称“徐工集团”）的全资子公司。徐工集团是中国工程机械行业的领军企业，多年来始终保持中国工程机械行业排头兵地位，是中国工程机械行业规模最大、产品品种与系列最齐全、最具竞争力和影响力的大型企业集团。

徐州市国盛投资控股有限公司

徐州市国盛投资控股有限公司是专门从事资产运营管理的大型国有企业，其下属的 4 家创业投资基金主要投资领域均涉及新能源业务领域。



INTRODUCTION OF SHAREHOLDERS

股东介绍 ◯

GCL Intelligent Energy (Suzhou) Holdings Co., Ltd.

GCL Intelligent Energy (Suzhou) Holdings Co., Ltd. (GCL Intelligent Energy) is an enterprise affiliated to Golden Concord Holdings Limited. GCL is an integrated energy group that specializes in clean and new energy. GCL is the world's leading photovoltaic material manufacturer. By expanding energy Internet, smart commute and other innovative businesses, GCL accelerates the devising of energy service industries.

GCL Intelligent Energy focuses on the development, investment and operational management of clean energy projects. It provide users with electricity, heat, cold and other energy products, while becoming steadily involved in energy services and providing users with smart energy management and control and demand side management.

Xugong Group Construction Machinery Co., Ltd.

Xugong Group Construction Machinery Co., Ltd. established in 2002, is a wholly-owned subsidiary of Xuzhou Construction Machinery Group Co., Ltd. (XCMG).

XCMG has stood at the forefront of the Chinese construction machinery industry and developed into one of the domestic industry's largest, most influential, and most competitive enterprise groups with the most complete product varieties and series.

Xuzhou Guosheng Investment Holding Co., Ltd.

Xuzhou Guosheng Investment Holding Co., Ltd. is a large state-owned enterprise specialized in asset operation management. Its four subordinated venture capital funds primarily invest in fields related to new energy.



FUTURE OUTLOOK

未来展望 ▼

恒鑫金融租赁将成为国内新能源行业租赁资产规模最大，最具盈利能力、创新能力和市场领导力的卓越金融租赁公司，并为打造成为国际一流的绿色金融租赁公司而奋斗。

Hengxin Financial Leasing will become an excellent financial leasing company which is most profitable, innovative and leading in the market with the largest leasing asset scale of domestic new energy industry. We will strive to become a world-class green financial leasing company.